



Asset Management with SAP – Swiss Made

# WE SET THE SAILS RIGHT FOR YOUR SUCCESS

*Asset Management - Effective, efficient and safe management of technical systems*



# Who we are - Overview

Orianda Solutions AG

SAP® Recognized Expertise  
in Asset Management

- ◆ Founded in 1998
- ◆ Owner-managed company
- ◆ Located in Tägerwilen at Lake Constance
- ◆ More than 60 consultants with expert knowledge
- ◆ Strategic partner of SAP
- ◆ More than 500 successful projects with over 100 customers
- ◆ Focus on holistic Asset Management



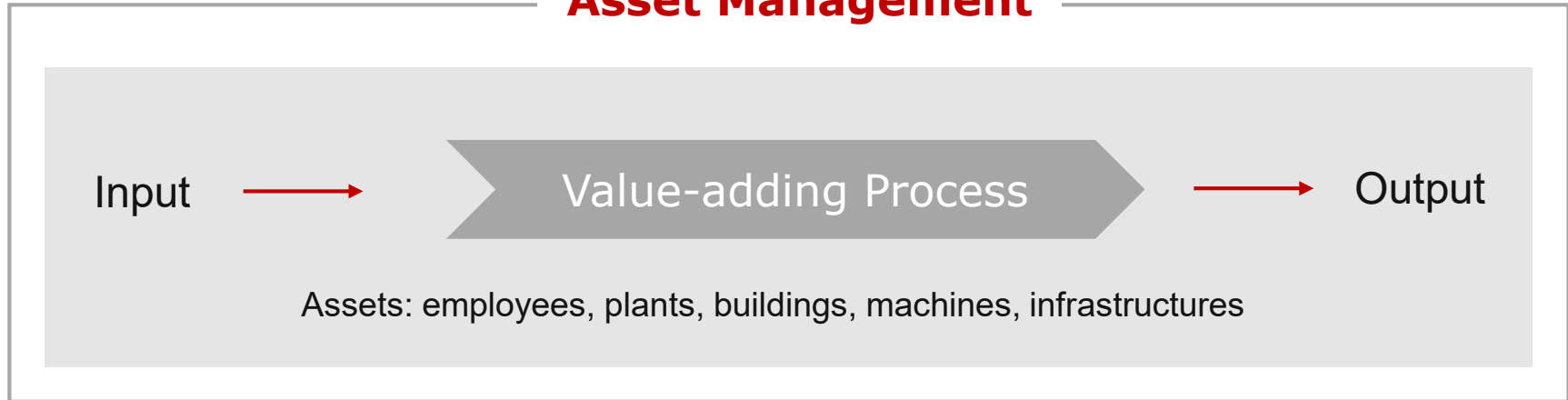
# What is Asset Management

## Asset Management

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**Asset Management** is the coordinated activity of a company to generate **benefits** or **added value** from its **assets**.

### Asset Management



# What is the main challenge

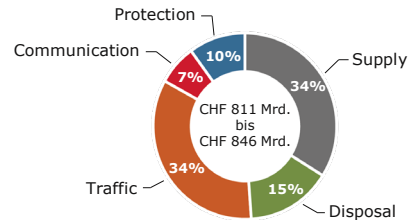
## Asset Management

To make the right decisions for an effective and efficient Asset Management.

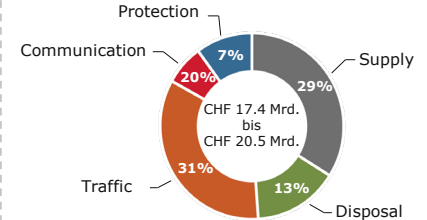
- Asset Management strategy?
- Identification / specification?
- Procurement – Make or Buy?
- Organization of the business?
- Organization of maintenance?
- Maintenance strategy?
- Disposal or replacement of assets?

Questions in  
Asset Management

Replacement value  
(Value of technical systems)



Maintenance needs  
(Annual operating and maintenance costs)



Savings potential using the example of Switzerland's  
technical infrastructures

Source: Fokusstudie NFP54, „Was kostet das Bauwerk Schweiz in Zukunft und wer bezahlt dafür?“



Doing Asset Management right has enormous savings potential.

# What are the specific challenges

## Asset Management

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Increasing cost pressure



Rising market dynamics



Higher performance expectations



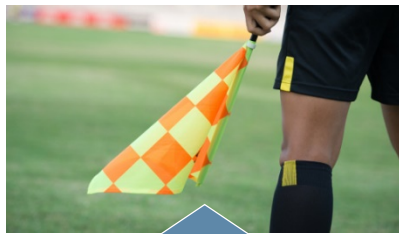
Finding qualified employees



Rapid technology development



Regulatory requirements



Master data management



Demand for transparency



## We represent Asset Management with SAP – Swiss Made.

Sustainable asset management requires powerful IT systems. With our innovative solutions based on SAP, you can manage your technical systems effectively, efficiently and safely. We focus on the following core processes:



Maintenance  
Management



Service  
Management



Resource  
Scheduling

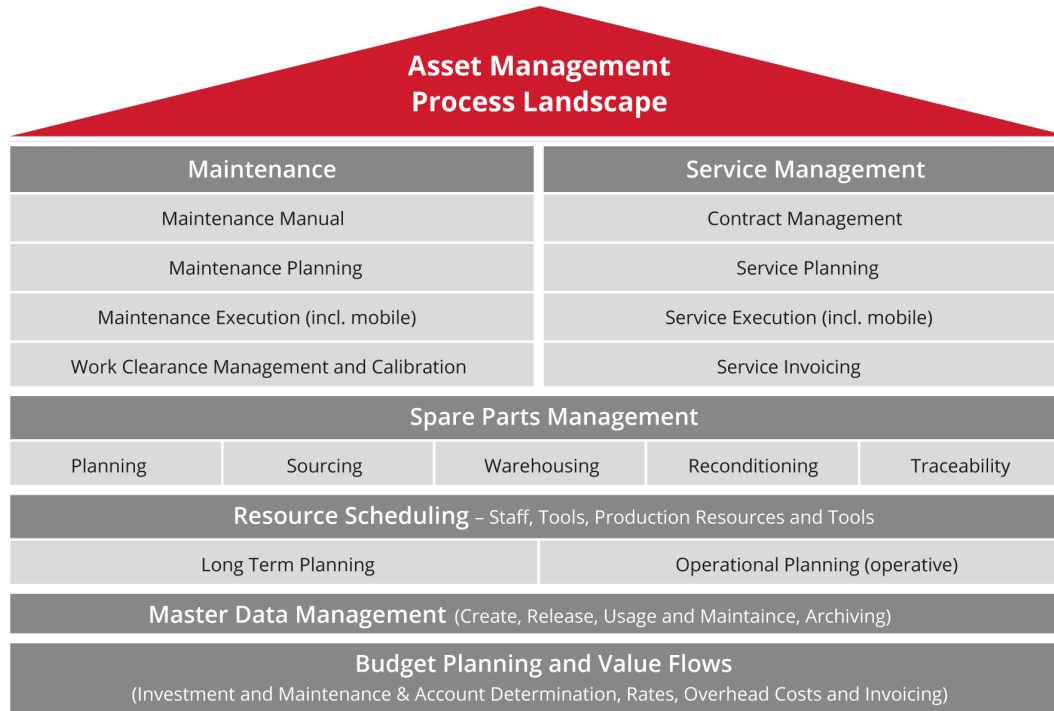


Spare Parts  
Management

# What are our competencies

Orianda Solutions AG

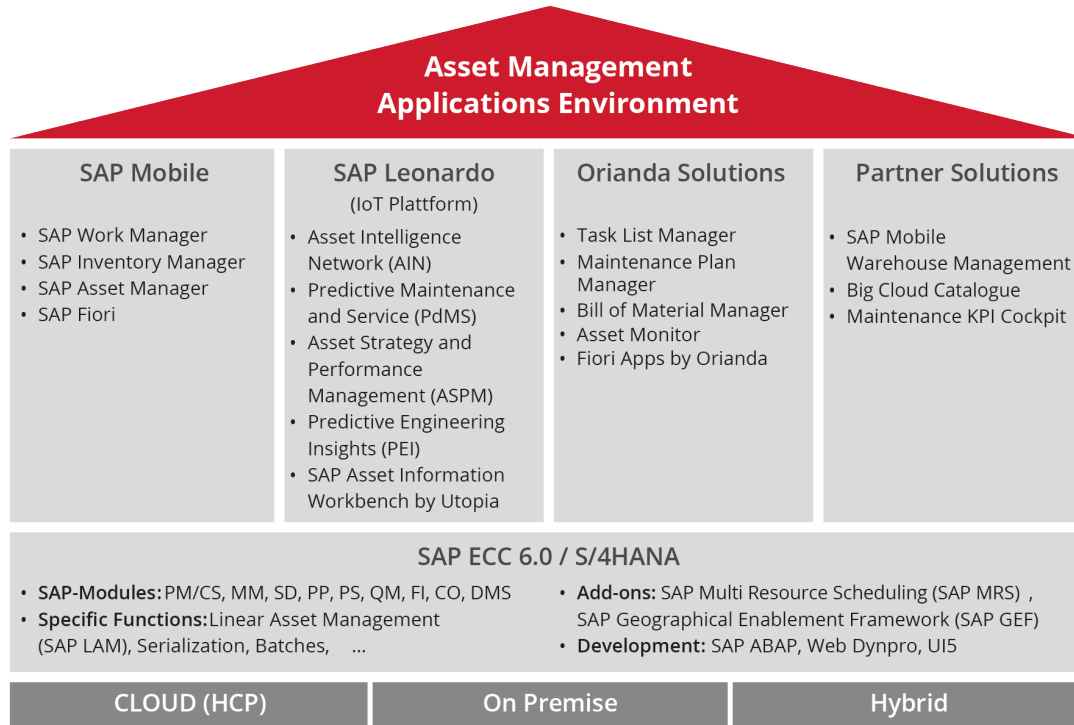
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in Asset Management



# What are our competencies

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in Asset Management





# What is our approach

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## Analysis

In the course of the analysis, we support clients in systematically recording the existing Asset Management, objectively evaluating it and identifying the potential for optimization on this basis.

## Conception

In the course of the conception we support our clients in designing the future Asset Management System based on the results of the analysis and in building up a powerful asset management architecture.



## Operation

Once the implementation of the new Asset Management architecture with the go-live has been successfully completed, operation begins - as an ongoing task in which we also support our customers.

## Implementation

With the implementation we realize the concept, which was created on the basis of the analysis, for an SAP-based Asset Management technologically.

**„We offer the ideal combination of technical and IT competence and anchor your individual Asset Management solution in the area of conflict between organization, people and technology.“**



We are SAP's only Recognized Expertise Partner for Asset Management in Switzerland, Germany and Austria.

# Where do we act

Markets, Industries and Partners

SAP® Recognized Expertise  
in Asset Management

- ◆ We focus on the target market Switzerland, Germany and Austria
- ◆ We are active in the following sectors
  - Transport & logistics
  - Mechanical and plant engineering
  - Producing industry
  - Utilities
  - Public sector
  - Pharmaceuticals / Chemistry
- ◆ We have a strong network of partners



# Contact

Orianda Solutions AG

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in Asset Management



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If you have any questions or require further information, please do not hesitate to contact us or visit our homepage at [www.orianda.com](http://www.orianda.com).



# Thank you for your attention!

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# Legal Disclaimer

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